

1666 K Street, N.W. Washington, DC 20006 Telephone: (202) 207-9100 Facsimile: (202) 862-8433

www.pcaobus.org

Report on

2015 Inspection of RSM US LLP (Headquartered in Chicago, Illinois)

Issued by the

Public Company Accounting Oversight Board

July 28, 2016

THIS IS A PUBLIC VERSION OF A PCAOB INSPECTION REPORT

PORTIONS OF THE COMPLETE REPORT ARE OMITTED FROM THIS DOCUMENT IN ORDER TO COMPLY WITH SECTIONS 104(g)(2) AND 105(b)(5)(A)
OF THE SARBANES-OXLEY ACT OF 2002



2015 INSPECTION OF RSM US LLP

Preface

In 2015, the Public Company Accounting Oversight Board ("PCAOB" or "the Board") conducted an inspection of the registered public accounting firm RSM US LLP¹ ("the Firm") pursuant to the Sarbanes-Oxley Act of 2002 ("the Act").

Inspections are designed and performed to provide a basis for assessing the degree of compliance by a firm with applicable requirements related to auditing issuers. For a description of the procedures the Board's inspectors may perform to fulfill this responsibility, see Part I.D of this report (which also contains additional information concerning PCAOB inspections generally). The inspection included reviews of portions of selected issuer audits. These reviews were intended to identify whether deficiencies existed in the reviewed work, and whether such deficiencies indicated defects or potential defects in the Firm's system of quality control over audits. In addition, the inspection included a review of policies and procedures related to certain quality control processes of the Firm that could be expected to affect audit quality.

The Board is issuing this report in accordance with the requirements of the Act. The Board is releasing to the public Part I of the report, portions of Appendix A, Appendix B, and Appendix C. Appendix A consists of the Firm's comments, if any, on a draft of the report. If the nonpublic portions of the report discuss criticisms of or potential defects in the Firm's system of quality control, those discussions also could eventually be made public, but only to the extent the Firm fails to address the criticisms to the Board's satisfaction within 12 months of the issuance of the report. Appendix B presents the text of the paragraphs of the auditing standards that are referenced in Part I.A in relation to the description of auditing deficiencies there.

The Firm filed a special report on PCAOB Form 3 describing a change in its legal name from McGladrey LLP to RSM US LLP, effective October 26, 2015.



Note on this report's citations to auditing standards: On March 31, 2015, the PCAOB adopted a reorganization of its auditing standards using a topical structure and a single, integrated numbering system. See Reorganization of PCAOB Auditing Standards and Related Amendments to PCAOB Standards and Rules, PCAOB Release No. 2015-002 (Mar. 31, 2015). The reorganization will be effective as of December 31, 2016, but the reorganized numbering system may be used before that date. In this report, citations to PCAOB auditing standards use the numbering system and titles of standards that were in effect at the time of the primary inspection procedures. A table cross-referencing the section numbers of those standards included in Part I of this report as reorganized is included at Appendix C.



PART I

INSPECTION PROCEDURES AND CERTAIN OBSERVATIONS

Members of the Board's staff ("the inspection team") conducted primary procedures² for the inspection from May 2015 to August 2015. The inspection team performed field work at the Firm's National Office and at seven of its approximately 82 U.S. practice offices.³

A. Review of Audit Engagements

The inspection procedures included reviews of portions of 15 issuer audits performed by the Firm. The inspection team identified matters that it considered to be deficiencies in the performance of the work it reviewed.

The descriptions of the deficiencies in Part I.A of this report include, at the end of the description of each deficiency, references to specific paragraphs of the auditing standards that relate to those deficiencies. The text of those paragraphs is set forth in Appendix B to this report. The references in this sub-Part include only standards that primarily relate to the deficiencies; they do not present a comprehensive list of every auditing standard that applies to the deficiencies. Further, certain broadly applicable aspects of the auditing standards that may be relevant to a deficiency, such as provisions requiring due professional care, including the exercise of professional skepticism; the accumulation of sufficient appropriate audit evidence; and the performance of procedures that address risks, are not included in the references to the auditing standards in this sub-Part, unless the lack of compliance with these standards

For this purpose, the time span for "primary procedures" includes field work, other review of audit work papers, and the evaluation of the Firm's quality control policies and procedures through review of documentation and interviews of Firm personnel. The time span does not include (1) inspection planning, which may commence months before the primary procedures, and (2) inspection follow-up procedures, wrap-up, analysis of results, and the preparation of the inspection report, which generally extend beyond the primary procedures.

This represents the Firm's total number of practice offices; however, approximately 37 of the Firm's practice offices have primary responsibility for issuer audit clients. The Firm's National Office is located in Minneapolis, Minnesota.



is the primary reason for the deficiency. These broadly applicable provisions are described in Part I.B of this report.

Certain of the deficiencies identified were of such significance that it appeared to the inspection team that the Firm, at the time it issued its audit report, had not obtained sufficient appropriate audit evidence to support its opinion that the financial statements were presented fairly, in all material respects, in accordance with the applicable financial reporting framework and/or its opinion about whether the issuer had maintained, in all material respects, effective internal control over financial reporting ("ICFR"). In other words, in these audits, the auditor issued an opinion without satisfying its fundamental obligation to obtain reasonable assurance about whether the financial statements were free of material misstatement and/or the issuer maintained effective ICFR.

The fact that one or more deficiencies in an audit reach this level of significance does not necessarily indicate that the financial statements are misstated or that there are undisclosed material weaknesses in ICFR. It is often not possible for the inspection team, based only on the information available from the auditor, to reach a conclusion on those points.

Whether or not associated with a disclosed financial reporting misstatement, an auditor's failure to obtain the reasonable assurance that the auditor is required to obtain is a serious matter. It is a failure to accomplish the essential purpose of the audit, and it means that, based on the audit work performed, the audit opinion should not have been issued.⁴

Inclusion in an inspection report does not mean that the deficiency remained unaddressed after the inspection team brought it to the firm's attention. Depending upon the circumstances, compliance with PCAOB standards may require the firm to perform additional audit procedures, or to inform a client of the need for changes to its financial statements or reporting on internal control, or to take steps to prevent reliance on its previously expressed audit opinions. The Board expects that firms will comply with these standards, and an inspection may include a review of the adequacy of a firm's compliance with these requirements, either with respect to previously identified deficiencies or deficiencies identified during that inspection. Failure by a firm to take appropriate actions, or a firm's misrepresentations in responding to an inspection report about whether it has taken such actions, could be a basis for Board disciplinary sanctions.



The audit deficiencies that reached this level of significance are described in Part I.A.1 through I.A.5, below.

Effects on Audit Opinions

Of the five issuer audits that appear in Part I.A, deficiencies in three audits relate to testing controls for purposes of the ICFR opinion, and deficiencies in four audits relate to the substantive testing performed for purposes of the opinion on the financial statements as noted in the table below. Of the four audits in which substantive testing deficiencies were identified, three audits included a deficiency in substantive testing that the inspection team determined was caused by a reliance on controls that was excessive in light of deficiencies in the testing of controls.

	Number of Audits
Deficiencies included in Part I.A related to both the financial statement audit and the ICFR audit	2
Deficiencies included in Part I.A related to the financial statement audit only	2
Deficiencies included in Part I.A related to the ICFR audit only	1
Total	5

Most Frequently Identified Audit Deficiencies

The following table lists, in summary form, the types of deficiencies that are included most frequently in Part I.A of this report. A general description of each type is provided in the table; the description of each deficiency in Part I.A contains more specific information about the individual deficiency. The table includes only the two most frequently identified deficiencies that are in Part I.A of this report and is not a summary of all deficiencies in Part I.A.

Issue	Part I.A Audits
Failure to sufficiently test the design and/or	4 Audits:
operating effectiveness of controls that the	Issuers B, C, D,
Firm selected for testing.	and E



Issue	Part I.A Audits
Failure to perform sufficient testing related	4 Audits:
to an account or significant portion of an	Issuers A, B, C,
account or to address an identified risk.	and D

Audit Deficiencies

A.1. <u>Issuer A</u>

In this audit, the Firm failed to obtain sufficient appropriate audit evidence to support its audit opinion on the financial statements, as its procedures to test the occurrence and valuation of revenue were insufficient. Specifically, with respect to revenue in a significant revenue category -

- The Firm performed substantive analytical procedures that disaggregating that revenue into 65 geographic areas. The Firm established an expectation for each of the geographic areas using an average revenue growth rate for two of the geographic areas and established two criteria that needed to be met in order to prompt further investigation. The Firm's substantive analytical procedures were not sufficient. Specifically, the Firm's expectations were not sufficiently precise to provide the necessary degree of assurance as it set the expectation on revenue growth rates for the two geographic areas without considering whether the growth rates for those geographic areas were representative of the total population of revenue. Additionally, the Firm failed, in setting its threshold for investigation, to consider the potential aggregate effect of differences in combination, and as a result failed to investigate differences in the geographic areas that, in the aggregate, exceeded the Firm's established materiality for the financial statements. Further, for certain geographic areas that had an aggregate difference that exceeded planning materiality, the Firm limited its procedures to inquiry without performing procedures to corroborate the explanations provided by issuer personnel. (AU 329, paragraphs .17 and .20)
- The Firm designed its substantive sampling plan based on a premise that its substantive analytical procedures provided a moderate level of assurance. That premise was not supported due to the deficiencies discussed above. As a result, the sample sizes the Firm used to test the occurrence and valuation of the issuer's revenue in this category were too small to provide sufficient evidence. (AU 350, paragraphs .23, and .23A)



A.2. Issuer B

In this audit, the Firm failed in the following respects to obtain sufficient appropriate audit evidence to support its audit opinions on the financial statements and on the effectiveness of ICFR –

- The Firm selected for testing a management review control over the issuer's calculation of the allowance for doubtful accounts. The control included management's review of a test, performed by the controller's group, of the reasonableness of the calculation. The Firm's testing of this control was insufficient. Specifically, the Firm's procedures to test the design and operating effectiveness of this control were limited to inquiries of the issuer and inspecting evidence that the control operated, including inspecting notations that exceptions were researched and corrected. The Firm failed to test, through any of its procedures, whether the control was designed and operated at a level of precision that would prevent or detect material misstatements related to allowance for doubtful accounts as the Firm failed to obtain an understanding of the specific criteria used by the issuer's management to identify matters for investigation. In addition, the Firm failed to test any controls over the accuracy and completeness of information used in the operation of the management review control. (AS No. 5, paragraphs 39, 42, and 44)
- The Firm failed to perform sufficient procedures to test the allowance for doubtful accounts. Specifically, in testing the issuer's process for determining the allowance for doubtful accounts, the Firm failed to test the accuracy and completeness of the underlying data and evaluate the reasonableness of the significant assumptions used by the issuer to determine the allowance as it limited its procedures to recalculating the mathematical accuracy of the issuer's allowance calculation, and evaluating a list of write-offs during the year and subsequent period credit memos. (AU 342, paragraph .11)

A.3. Issuer C

In this audit, the Firm failed to obtain sufficient appropriate audit evidence to support its audit opinion on the financial statements, as its procedures to test the allowance for loan losses ("ALL") were insufficient. In testing the issuer's process for determining the ALL, the Firm concluded that controls over the reasonableness of loan risk grades and the accuracy and completeness of problem loans were effective. The



Firm designed its substantive procedures to test the reasonableness of loan risk grades and the accuracy and completeness of problem loans – including its sample sizes – based on a level of control reliance that was not supported due to the deficiencies in the Firm's testing of controls over the reasonableness of loan risk grades and the accuracy and completeness of problem loans, as described below. As a result, the Firm's sample sizes that the Firm used to test the reasonableness of loan risk grades and the accuracy and completeness of problem loans were too small to provide sufficient evidence. (AS No. 13, paragraphs 16, 18, and 37; AU 342, paragraph .11; AU 350, paragraphs .19, .23, and .23A)

The deficiencies in the Firm's control testing involved the Firm's failure to sufficiently test two controls it selected to address the reasonableness of loan risk grades and the accuracy and completeness of problem loans – (1) an external loan review function control and (2) a loan officer credit monitoring control. Specifically,

- o For the external loan review function control, the Firm failed to (1) evaluate the competence and objectivity of the external loan reviewers, and (2) evaluate the frequency, scope, and selection methodology of the external loan reviewers' procedures. In addition, the Firm referenced its substantive loan review testing of the reasonableness of the loan risk grades and the lack of errors identified in such testing; however such testing did not include direct testing of the control activities performed by the external loan review function control to evaluate whether the control was effective. (AS No. 13, paragraphs 16 and 18)
- o For the loan officer credit monitoring control, the Firm inappropriately limited its testing to determining that certain documents were included in the selected loan files and observing evidence that other internal documents were reviewed and approved. The Firm, however, failed to obtain an understanding of and test the operating effectiveness of the control activities and related control objectives. (AS No. 13, paragraphs 16 and 18)

A.4. Issuer D

In this audit, the Firm failed to obtain sufficient appropriate audit evidence to support its audit opinions on the financial statements and on the effectiveness of ICFR. Specifically,



- The Firm failed to sufficiently test the design and operating effectiveness of certain of the issuer's ALL controls related to the reasonableness of loan risk grades and the accuracy and completeness of problem loans. Specifically,
 - o For the issuer's automated non-accrual control over consumer and homogeneous loans, the Firm failed to test the system configuration to determine whether the system would automatically designate consumer and homogeneous loans as non-accrual after a designated number of days past due. (AS No. 5, paragraph 44)
 - o For the issuer's internal loan review function control, the Firm's procedures were inappropriately limited to inspecting for evidence that the loan reviews were performed. The Firm failed to determine whether the control and the related control activities were designed and operated at a sufficient level of precision that would prevent or detect a material misstatement. (AS No. 5, paragraphs 42 and 44)
 - o For the loan officer credit monitoring control, the Firm inappropriately limited its testing to determining that certain documents were included in the selected loan files and observing evidence that other internal documents were reviewed and approved. The Firm failed to obtain an understanding of and test the operating effectiveness of the control activities and related control objectives (AS No. 13, paragraphs 16 and 18). In addition, the Firm designed the test of this control to be a dual purpose test; however, the Firm failed to test the larger of the two samples and thus the sample size for the substantive test was too small to provide sufficient evidence. (AS No. 5, paragraphs 42 and 44; AU 350, paragraph .44)
- The Firm designed its substantive procedures to test the reasonableness of the ALL including sample sizes based on a level of control reliance that was not supported due to the deficiencies in the Firm's testing of controls over the reasonableness of the loan risk grades and the accuracy and completeness of problem loans that are discussed above. As a result, the sample size the Firm used to test the reasonableness of loan risk grades and the accuracy and completeness of problem loans was too small to provide sufficient evidence. (AS No. 13, paragraphs 16, 18, and 37; AU 350, paragraphs .19, .23, and .23A)



A.5. Issuer E

In this audit, the Firm failed to obtain sufficient appropriate audit evidence to support its audit opinion on the effectiveness of ICFR. The Firm selected for testing two management review controls over the valuation of the assets acquired and liabilities assumed in a business combination. The controls included management's review of the valuation results and the related journal entries for recording the business combination. The Firm's testing of these controls was insufficient. Specifically, the Firm's procedures were limited to holding discussions with management and observing evidence that the reviews had occurred. In addition, the Firm referenced its substantive testing when addressing the design and operating effectiveness of those controls. The Firm, however, failed to test, through any of its procedures, whether the controls were designed and operated at a level of precision that would prevent or detect material misstatements related to the valuation of the assets acquired and liabilities assumed in the business combination. (AS No. 5, paragraphs 42, 44, and B9)

B. Auditing Standards

Each deficiency described in Part I.A above could relate to several provisions of the standards that govern the conduct of audits. The paragraphs of the standards that are cited for each deficiency are those that most directly relate to the deficiency. The deficiencies also may relate, however, to other paragraphs of those standards and to other auditing standards, including those concerning due professional care, responses to risk assessments, and audit evidence.

Many audit deficiencies involve a lack of due professional care. AU 230, *Due Professional Care in the Performance of Work*, paragraphs .02, .05, and .06, requires the independent auditor to plan and perform his or her work with due professional care and sets forth aspects of that requirement. AU 230, paragraphs .07 through .09, and AS No. 13, *The Auditor's Responses to the Risks of Material Misstatement*, paragraph 7, specify that due professional care requires the exercise of professional skepticism. These standards state that professional skepticism is an attitude that includes a questioning mind and a critical assessment of the appropriateness and sufficiency of audit evidence.

AS No. 13, paragraphs 3, 5, and 8, requires the auditor to design and implement audit responses that address the risks of material misstatement. AS No. 15, *Audit Evidence*, paragraph 4, requires the auditor to plan and perform audit procedures to obtain sufficient appropriate audit evidence to provide a reasonable basis for the audit



opinion. Sufficiency is the measure of the quantity of audit evidence, and the quantity needed is affected by the risk of material misstatement (in the audit of financial statements) or the risk associated with the control (in the audit of ICFR) and the quality of the audit evidence obtained. The appropriateness of evidence is measured by its quality; to be appropriate, evidence must be both relevant and reliable in providing support for the related conclusions.

The paragraphs of the standards that are described immediately above are not cited in Part I.A, unless those paragraphs are the most directly related to the relevant deficiency.

B.1. List of Specific Auditing Standards Referenced in Part I.A

The table below lists the specific auditing standards that are referenced in Part I.A of this report, cross-referenced to the issuer audits for which each standard is cited. For each auditing standard, the table also provides the number of distinct deficiencies for which the standard is cited for each of the relevant issuer audits. This information identifies only the number of times that the standard is referenced, regardless of whether the reference includes multiple paragraphs or relates to multiple financial statement accounts.

PCAOB Auditing Standards	Audits	Number of Deficiencies per Audit
AS No. 5, An Audit of Internal Control Over	Issuer B	1
Financial Reporting That Is Integrated with An	Issuer D	3
Audit of Financial Statements	Issuer E	1
AS No. 13, The Auditor's Responses to the Risks	Issuer C	3
of Material Misstatement	Issuer D	2
AU 329, Substantive Analytical Procedures	Issuer A	1



PCAOB Auditing Standards	Audits	Number of Deficiencies per Audit
AU 342, Auditing Accounting Estimates	Issuer B Issuer C	1
AU 350, Audit Sampling	Issuer A Issuer C Issuer D	1 1 2

B.2. Financial Statement Accounts or Auditing Areas Related to Identified Audit Deficiencies

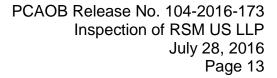
The table below lists the financial statement accounts or auditing areas related to each deficiency included in Part I.A of this report and identifies the audits described in Part I.A where deficiencies relating to the respective areas were observed.

	AS No. 5	AS No. 13	AU 329	AU 342	AU 350
Revenue, including allowance for bad debts	В		Α	В	Α
ALL	D	C, D		С	C, D
Business combination	Е				

B.3. Audit Deficiencies by Industry

The table below lists the industries⁵ of the issuers for which audit deficiencies were discussed in Part I.A of this report, and cross-references the issuer to the specific auditing standards related to the deficiencies.

The majority of industry sector data is based on Global Industry Classification Standard ("GICS") data obtained from Standard & Poor's ("S&P"). In instances where GICS for an issuer is not available from S&P, classifications are assigned based upon North American Industry Classification System data.



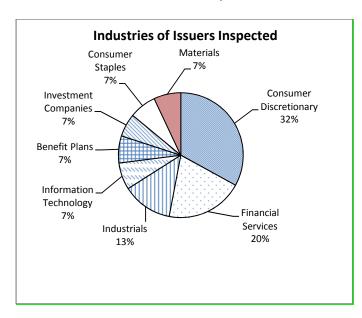


	AS	AS	AU	AU	AU
	No.5	No. 13	329	342	350
Consumer Discretionary	В		Α	В	Α
Financial Services	D	C, D		С	C, D
Materials	Е				

C. Data Related to the Issuer Audits Selected for Inspection

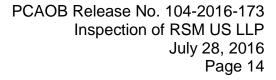
C.1. Industries of Issuers Inspected

The chart below categorizes the 15 issuers whose audits were inspected in 2015, based on the issuer's industry.⁶



Industry	Number of Audits Inspected	Percentage
Consumer		
Discretionary	5	32%
Financial Services	3	20%
Industrials	2	13%
Consumer Staples	1	7%
Information Technology	1	7%
Materials	1	7%
Benefit Plans	1	7%
Investment		
Companies	1	7%

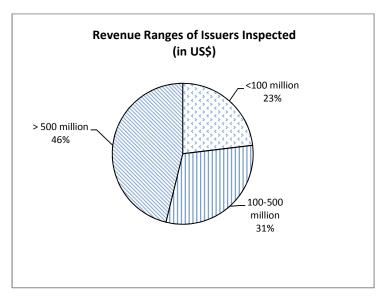
⁶ See Footnote 6 for additional information on how industry sectors were classified.





C.2. Revenue Ranges of Issuers Inspected

The chart below categorizes, based upon revenue, the 13 issuers⁷ whose audits were inspected in 2015.⁸ This presentation of revenue data is intended to provide information about the size of issuer audits that were inspected and is not indicative of whether the inspection included a review of the Firm's auditing of revenue in the issuer audits selected for review.



Revenue (in US\$)	Number of Audits Inspected	Percentage
<100 million	3	23%
100-500 million	4	31%
> 500 million	6	46%

D. Information Concerning PCAOB Inspections that is Generally Applicable to Annually Inspected Firms

Board inspections include reviews of certain portions of selected audit work performed by the inspected firm and reviews of certain aspects of the firm's quality control system. The inspections are designed to identify deficiencies in audit work and defects or potential defects in the firm's system of quality control related to the firm's

The chart excludes two of the issuers whose audits were inspected, a benefit plan and an investment company, because they have no revenue data.

The revenue amounts reflected in the chart are for the issuers' fiscal year end that corresponds to the audit inspected by the PCAOB. The revenue amounts were obtained from S&P and reflect a standardized approach to presenting revenue amounts.



audits. The focus on deficiencies, defects, and potential defects necessarily carries through to reports on inspections and, accordingly, Board inspection reports are not intended to serve as balanced report cards or overall rating tools. Further, the inclusion in an inspection report of certain deficiencies, defects, and potential defects should not be construed as an indication that the Board has made any determination about other aspects of the inspected firm's systems, policies, procedures, practices, or conduct not included within the report.

D.1. Reviews of Audit Work

Inspections include reviews of portions of selected audits of financial statements and, where applicable, audits of ICFR. For these audits, the inspection team selects certain portions of the audits for inspection, and it reviews the engagement team's work papers and interviews engagement personnel regarding those portions. If the inspection team identifies a potential issue that it is unable to resolve through discussion with the firm and any review of additional work papers or other documentation, the inspection team ordinarily provides the firm with a written comment form on the matter and the firm is allowed the opportunity to provide a written response to the comment form. If the response does not resolve the inspection team's concerns, the matter is considered a deficiency and is evaluated for inclusion in the inspection report.

The inspection team selects the audits, and the specific portions of those audits, that it will review, and the inspected firm is not allowed an opportunity to limit or influence the selections. Audit deficiencies that the inspection team may identify include a firm's failure to identify, or to address appropriately, financial statement misstatements, including failures to comply with disclosure requirements, as well as a firm's failure to perform, or to perform sufficiently, certain necessary audit procedures.

When it comes to the Board's attention that an issuer's financial statements appear not to present fairly, in a material respect, the financial position, results of operations, or cash flows of the issuer in conformity with the applicable financial reporting framework, the Board's practice is to report that information to the Securities and Exchange Commission ("SEC" or "the Commission"), which has jurisdiction to determine proper accounting in issuers' financial statements. Any description in this report of financial statement misstatements or failures to comply with SEC disclosure requirements should not be understood as an indication that the SEC

has considered or made any determination regarding these issues unless otherwise

expressly stated.



An inspection of an annually inspected firm does not involve the review of all of the firm's audits, nor is it designed to identify every deficiency in the reviewed audits. Accordingly, a Board inspection report should not be understood to provide any assurance that a firm's audit work, or the relevant issuers' financial statements or reporting on ICFR, are free of any deficiencies not specifically described in an inspection report.

In some cases, the conclusion that a firm did not perform a procedure may be based on the absence of documentation and the absence of persuasive other evidence, even if the firm claimed to have performed the procedure. AS No. 3, *Audit Documentation*, provides that, in various circumstances including PCAOB inspections, a firm that has not adequately documented that it performed a procedure, obtained evidence, or reached an appropriate conclusion must demonstrate with persuasive other evidence that it did so, and that oral assertions and explanations alone do not constitute persuasive other evidence. In reaching its conclusions, an inspection team considers whether audit documentation or any other evidence that a firm might provide to the inspection team supports the firm's contention that it performed a procedure, obtained evidence, or reached an appropriate conclusion. In the case of every matter cited in the public portion of a final inspection report, the inspection team has carefully considered any contention by the firm that it did so but just did not document its work, and the inspection team has concluded that the available evidence does not support the contention that the firm sufficiently performed the necessary work.

Identified deficiencies in the audit work that exceed a significance threshold (which is described in Part I.A of the inspection report) are summarized in the public portion of the inspection report.¹⁰

The Board cautions against extrapolating from the results presented in the public portion of a report to broader conclusions about the frequency of deficiencies throughout the firm's practice. Individual audits and areas of inspection focus are most

The discussion in this report of any deficiency observed in a particular audit reflects information reported to the Board by the inspection team and does not reflect any determination by the Board as to whether the Firm has engaged in any conduct for which it could be sanctioned through the Board's disciplinary process. In addition, any references in this report to violations or potential violations of law, rules, or professional standards are not a result of an adversarial adjudicative process and do not constitute conclusive findings for purposes of imposing legal liability.



often selected on a risk-weighted basis and not randomly. Areas of focus vary among selected audits, but often involve audit work on the most difficult or inherently uncertain areas of financial statements. Thus, the audit work is generally selected for inspection based on factors that, in the inspection team's view, heighten the possibility that auditing deficiencies are present, rather than through a process intended to identify a representative sample.

D.2. Review of a Firm's Quality Control System

QC 20, System of Quality Control for a CPA Firm's Accounting and Auditing Practice provides that an auditing firm has a responsibility to ensure that its personnel comply with the applicable professional standards. This standard specifies that a firm's system of quality control should encompass the following elements: (1) independence, integrity, and objectivity; (2) personnel management; (3) acceptance and continuance of issuer audit engagements; (4) engagement performance; and (5) monitoring.

The inspection team's assessment of a firm's quality control system is derived both from the results of its procedures specifically focused on the firm's quality control policies and procedures, and also from inferences that can be drawn from deficiencies in the performance of individual audits. Audit deficiencies, whether alone or when aggregated, may indicate areas where a firm's system has failed to provide reasonable assurance of quality in the performance of audits. Even deficiencies that do not result in an insufficiently supported audit opinion or a failure to obtain sufficient appropriate audit evidence to fulfill the objectives of the Firm's role in an audit may indicate a defect or potential defect in a firm's quality control system. If identified deficiencies, when accumulated and evaluated, indicate defects or potential defects in the firm's system of quality control, the nonpublic portion of this report would include a discussion of those issues. When evaluating whether identified deficiencies in individual audits indicate a defect or potential defect in a firm's system of quality control, the inspection team considers the nature, significance, and frequency of deficiencies; related firm methodology, quidance, and practices; and possible root causes.

Not every audit deficiency suggests a defect or potential defect in a firm's quality control system, and this report does not discuss every audit deficiency the inspection team identified.

An evaluation of the frequency of a type of deficiency may include consideration of how often the inspection team reviewed audit work that presented the



Inspections also include a review of certain of the firm's practices, policies, and processes related to audit quality, which constitute a part of the firm's quality control system. The inspection team customizes the procedures it performs with respect to the firm's practices, policies, and processes related to audit quality, bearing in mind the firm's structure, procedures performed in prior inspections, past and current inspection observations, an assessment of risk related to each area, and other factors. The areas generally considered for review include (1) management structure and processes, including the tone at the top; (2) practices for partner management, including allocation of partner resources and partner evaluation, compensation, admission, and disciplinary actions; (3) policies and procedures for considering and addressing the risks involved in accepting and retaining issuer audit engagements, including the application of the firm's risk-rating system; (4) processes related to the firm's use of audit work that the firm's foreign affiliates perform on the foreign operations of the firm's U.S. issuer audits; and (5) the firm's processes for monitoring audit performance, including processes for identifying and assessing indicators of deficiencies in audit performance, independence policies and procedures, and processes for responding to defects or potential defects in quality control. A description of the procedures generally applied to these areas is below.

D.2.a. Review of Management Structure and Processes, Including the Tone at the Top

Procedures in this area are designed to focus on (1) how management is structured and operates the firm's business, and the implications that the management structure and processes have on audit performance and (2) whether actions and communications by the firm's leadership – the tone at the top – demonstrate a commitment to audit quality. To assess this area, the inspection team may interview members of the firm's leadership and review significant management reports and documents, as well as information regarding financial metrics and other processes that the firm uses to plan and evaluate its business.

opportunity for similar deficiencies to occur. In some cases, even a type of deficiency that is observed infrequently in a particular inspection may, because of some combination of its nature, its significance, and the frequency with which it has been observed in previous inspections of the firm, be cause for concern about a quality control defect or potential defect.



D.2.b. Review of Practices for Partner Management, Including Allocation of Partner Resources and Partner Evaluation, Compensation, Admission, and Disciplinary Actions

Procedures in this area are designed to focus on (1) whether the firm's processes related to partner evaluation, compensation, admission, termination, and disciplinary actions could be expected to encourage an appropriate emphasis on audit quality and technical competence, as distinct from marketing or other activities of the firm; (2) the firm's processes for allocating its partner resources; and (3) the accountability and responsibilities of the different levels of firm management with respect to partner management. The inspection team may interview members of the firm's management and review documentation related to certain of these topics. In addition, the inspection team's evaluation may include the results of interviews of audit partners regarding their responsibilities and allocation of time. Further, the inspection team may review a sample of partners' personnel files.

D.2.c. Review of Policies and Procedures for Considering and Addressing the Risks Involved in Accepting and Retaining Issuer Audit Engagements, Including the Application of the Firm's Risk-Rating System

The inspection team may consider the firm's documented policies and procedures in this area. In addition, the inspection team may select certain issuer audits to (1) evaluate compliance with the firm's policies and procedures for identifying and assessing the risks involved in accepting or continuing the issuer audit engagements and (2) observe whether the audit procedures were responsive to the risks identified during the firm's process.

D.2.d. Review of Processes Related to a Firm's Use of Audit Work that the Firm's Foreign Affiliates Perform on the Foreign Operations of the Firm's U.S. Issuer Audits

The inspection team may review the firm's policies and procedures related to its supervision and control of work performed by foreign affiliates on the firm's U.S. issuer audits, review available information relating to the most recent internal inspections of foreign affiliated firms, interview members of the firm's leadership, and review the U.S. engagement teams' supervision concerning, and procedures for control of, the audit work that the firm's foreign affiliates performed on a sample of audits.



- D.2.e. Review of a Firm's Processes for Monitoring Audit Performance, Including Processes for Identifying and Assessing Indicators of Deficiencies in Audit Performance, Independence Policies and Procedures, and Processes for Responding to Defects or Potential Defects in Quality Control
 - D.2.e.i. Review of Processes for Identifying and Assessing Indicators of Deficiencies in Audit Performance

Procedures in this area are designed to identify and assess the monitoring processes that the firm uses to monitor audit quality for individual engagements and for the firm as a whole. The inspection team may interview members of the firm's management and review documents relating to the firm's identification and evaluation of, and response to, possible indicators of deficiencies in audit performance. In addition, the inspection team may review documents related to the design, operation, and evaluation of findings of the firm's internal inspection program, and may compare the results of its review of audit work to those from the internal inspection's review of the same audit work.

D.2.e.ii. Review of Response to Defects or Potential Defects in Quality Control

The inspection team may review steps the firm has taken to address possible quality control deficiencies and assess the design and effectiveness of the underlying processes. In addition, the inspection team may inspect audits of issuers whose audits had been reviewed during previous PCAOB inspections of the firm to ascertain whether the audit procedures in areas with previous deficiencies have improved.

D.2.e.iii. Review of Certain Other Policies and Procedures Related to Monitoring Audit Quality

The inspection team may assess policies, procedures, and guidance related to aspects of independence requirements and the firm's consultation processes, as well as the firm's compliance with these requirements and processes. In addition, the inspection team may review documents, including certain newly issued policies and procedures, and interview firm management to consider the firm's methods for developing audit policies, procedures, and methodologies, including internal guidance and training materials.



PARTS II AND III OF THIS REPORT ARE NONPUBLIC AND ARE OMITTED FROM THIS PUBLIC DOCUMENT



APPENDIX A

RESPONSE OF THE FIRM TO DRAFT INSPECTION REPORT

Pursuant to section 104(f) of the Act, 15 U.S.C. § 7214(f), and PCAOB Rule 4007(a), the Firm provided a written response to a draft of this report. Pursuant to section 104(f) of the Act and PCAOB Rule 4007(b), the Firm's response, minus any portion granted confidential treatment, is attached hereto and made part of this final inspection report.¹³

The Board does not make public any of a firm's comments that address a nonpublic portion of the report unless a firm specifically requests otherwise. In some cases, the result may be that none of a firm's response is made publicly available. In addition, pursuant to section 104(f) of the Act, 15 U.S.C. § 7214(f), and PCAOB Rule 4007(b), if a firm requests, and the Board grants, confidential treatment for any of the firm's comments on a draft report, the Board does not include those comments in the final report at all. The Board routinely grants confidential treatment, if requested, for any portion of a firm's response that addresses any point in the draft that the Board omits from, or any inaccurate statement in the draft that the Board corrects in, the final report.



RSM US LLP

1 South Wacker Suite 800 Chicago, IL 60606

June 7, 2016

Ms. Helen A. Munter
Director, Division of Registration and Inspections
Public Company Accounting Oversight Board
1666 K. Street NW
Washington, DC 20006

Re: Response to the Public Company Accounting Oversight Board (PCAOB)

Draft Report on 2015 Inspection of RSM US LLP

Dear Ms. Munter:

We are pleased to provide our response to Part I of the PCAOB's Draft Report on the 2015 Inspection of RSM US LLP dated May 10, 2016 ("Draft Report").

We support the PCAOB's inspection process and believe that it helps us improve the quality of our audit engagements. RSM US LLP is committed to using the inspection comments and observations to improve our system of quality controls. We have a long history of audit quality founded on our commitment to integrity, objectivity, and excellence.

We have evaluated the matters identified in Part I of the Draft Report and have taken appropriate actions to address the findings in accordance with PCAOB auditing standards and our policies.

We appreciate the opportunity to provide our response to the Draft Report and remain committed to working with the PCAOB to improve audit quality.

Very Truly Yours,

RSM US LLP

RSM US LLP



APPENDIX B

AUDITING STANDARDS REFERENCED IN PART I

This appendix provides the text of the auditing standard paragraphs that are referenced in Part I.A of this report. Footnotes that are included in this appendix, and any other Notes, are from the original auditing standards that are referenced. While this appendix contains the specific portions of the relevant standards cited with respect to the deficiencies in Part I.A of this report, other portions of the standards (including those described in Part I.B of this report) may provide additional context, descriptions, related requirements, or explanations; the complete standards are available on the PCAOB's website at http://pcaobus.org/STANDARDS/Pages/default.aspx.

AS No. 5, An Audit of with An Audit of Finar	Internal Control Over Financial Reporting Thancial Statements	nt Is Integrated
USING A TOP-DOWN APPROACH		
Selecting Controls to Test		
AS No. 5.39	The auditor should test those controls that are important to the auditor's conclusion about whether the company's controls sufficiently address the assessed risk of misstatement to each relevant assertion.	Issuer B
TESTING CONTROLS		
Testing Design Effectiveness		
AS No. 5.42	The auditor should test the design effectiveness of controls by determining whether the company's controls, if they are operated as prescribed by persons possessing the necessary authority and competence to perform the control effectively, satisfy the company's control objectives and can effectively prevent or detect errors or fraud that could result in material misstatements in the financial statements.	Issuers B, D, and E
	Note: A smaller, less complex company might achieve its control objectives in a different manner from a larger, more complex organization. For example, a smaller, less complex company might have fewer employees in the accounting function, limiting opportunities to segregate duties and leading the company to implement alternative controls to achieve its control objectives. In such circumstances, the auditor should evaluate whether those alternative controls are effective.	



AS No. 5, An Audit of Internal Control Over Financial Reporting That Is Integrated with An Audit of Financial Statements

Testing Operating Effectiveness		
AS No. 5.44	The auditor should test the operating effectiveness of a control by determining whether the control is operating as designed and whether the person performing the control possesses the necessary authority and competence to perform the control effectively. Note: In some situations, particularly in smaller companies, a company might use a third party to provide assistance with certain financial reporting functions. When assessing the competence of personnel responsible for a company's financial reporting and associated controls, the auditor may take into account the combined competence of company personnel and other parties that assist with functions related to financial reporting.	Issuers B, D, and E
APPENDIX B - Special Topics		
INTEGRATION OF AUDITS		
AS No. 5.B9	To obtain evidence about whether a selected control is effective, the control must be tested directly; the effectiveness of a control cannot be inferred from the absence of misstatements detected by substantive procedures. The absence of misstatements detected by substantive procedures, however, should inform the auditor's risk assessments in determining the testing necessary to conclude on the effectiveness of a control.	Issuer E

AS No. 13, The Auditor's Responses to the Risks of Material Misstatement				
Testing Controls				
TESTING CONTROLS IN AN AUDIT OF FINANCIAL STATEMENTS				
AS No. 13.16	Controls to be Tested. If the auditor plans to assess control risk at less than the maximum by relying on controls, 12/ and the nature, timing, and extent of planned substantive procedures are based on that lower assessment, the auditor must obtain evidence that the	Issuers C and D		



	controls selected for testing are designed effectively and operated effectively during the entire period of reliance. ^{13/} However, the auditor is not required to assess control risk at less than the maximum for <i>all</i> relevant assertions and, for a variety of reasons, the auditor may choose not to do so.	
auditor to assess control risk misstatement. In turn, this allo procedures.	controls that is supported by sufficient and appropriate audit of at less than the maximum, which results in a lower assess ows the auditor to modify the nature, timing, and extent of pod in Appendix A, <i>Definitions</i> , are set in boldface type the first	sed risk of materia lanned substantive
AS No. 13.18	Evidence about the Effectiveness of Controls in the Audit of Financial Statements. In designing and performing tests of controls for the audit of financial statements, the evidence necessary to support the auditor's control risk assessment depends on the degree of reliance the auditor plans to place on the effectiveness of a control. The auditor should obtain more persuasive audit evidence from tests of controls the greater the reliance the auditor places on the effectiveness of a control. The auditor also should obtain more persuasive evidence about the effectiveness of controls for each relevant assertion for which the audit approach consists primarily of tests of controls, including situations in which substantive procedures alone cannot provide sufficient appropriate audit evidence.	Issuers C and D
Substantive Procedures		
AS No. 13.37	As the assessed risk of material misstatement increases, the evidence from substantive procedures that the auditor should obtain also increases. The evidence provided by the auditor's substantive procedures depends upon the mix of the nature, timing, and extent of those procedures. Further, for an individual assertion, different combinations of the nature, timing, and extent of testing might provide sufficient appropriate evidence to respond to the assessed risk of material misstatement.	Issuers C and D



AU 329, Substantive Analytical Procedures			
Analytical Procedures Used as Substantive Tests			
Precision of the Expectation			
AU 329.17	The expectation should be precise enough to provide the desired level of assurance that differences that may be potential material misstatements, individually or when aggregated with other misstatements, would be identified for the auditor to investigate (see paragraph .20). As expectations become more precise, the range of expected differences becomes narrower and, accordingly, the likelihood increases that significant differences from the expectations are due to misstatements. The precision of the expectation depends on, among other things, the auditor's identification and consideration of factors that significantly affect the amount being audited and the level of detail of data used to develop the expectation.	Issuer A	
Investigation and Evaluation of Significant Differences			
AU 329.20	In planning the analytical procedures as a substantive test, the auditor should consider the amount of difference from the expectation that can be accepted without further investigation. This consideration is influenced primarily by materiality and should be consistent with the level of assurance desired from the procedures. Determination of this amount involves considering the possibility that a combination of misstatements in the specific account balances, or class of transactions, or other balances or classes could aggregate to an unacceptable amount.	Issuer A	

AU 342, Auditing Accounting Estimates			
Evaluating Accounting Estimates			
Evaluating Reasonableness			
AU 342.11	Review and test management's process. In many situations, the auditor assesses the reasonableness of an accounting estimate by performing procedures to test the process used by management to make the estimate. The following are procedures the auditor may consider performing when using this approach:		



AU 342, Auditing Accounting Estimates

- a. Identify whether there are controls over the preparation of accounting estimates and supporting data that may be useful in the evaluation.
- b. Identify the sources of data and factors that management used in forming the assumptions, and consider whether such data and factors are relevant, reliable, and sufficient for the purpose based on information gathered in other audit tests.
- Consider whether there are additional key factors or alternative assumptions about the factors.
- d. Evaluate whether the assumptions are consistent with each other, the supporting data, relevant historical data, and industry data.
- e. Analyze historical data used in developing the assumptions to assess whether the data is comparable and consistent with data of the period under audit, and consider whether such data is sufficiently reliable for the purpose.
- f. Consider whether changes in the business or industry may cause other factors to become significant to the assumptions.
- g. Review available documentation of the assumptions used in developing the accounting estimates and inquire about any other plans, goals, and objectives of the entity, as well as consider their relationship to the assumptions.
- h. Consider using the work of a specialist regarding certain assumptions (section 336, Using the Work of a Specialist).
- Test the calculations used by management to translate the assumptions and key factors into the accounting estimate.



Sampling In Substantive Tests Of Details	•	
Planning Samples		
AU 350.19	The second standard of field work states, "A sufficient understanding of the internal control structure is to be obtained to plan the audit and to determine the nature, timing, and extent of tests to be performed." After assessing and considering the levels of inherent and control risks, the auditor performs substantive tests to restrict detection risk to an acceptable level. As the assessed levels of inherent risk, control risk, and detection risk for other substantive procedures directed toward the same specific audit objective decreases, the auditor's allowable risk of incorrect acceptance for the substantive tests of details increases and, thus, the smaller the required sample size for the substantive tests of details. For example, if inherent and control risks are assessed at the maximum, and no other substantive tests directed toward the same specific audit objectives are performed, the auditor should allow for a low risk of incorrect acceptance for the substantive tests of details. for the substantive tests of details. Thus, the auditor would select a larger sample size for the tests of details than if he allowed a higher risk of incorrect acceptance.	Issuers C and D
circumstances described, substantive test of details in determining appropriate and sources of evidence.	uditors prefer to think of risk levels in quantitative terms. For each, an auditor might think in terms of a 5 percent risk of incorrect according applications in other fields are not necestated by the second sec	eptance for the essarily relevant nterrelated tests
AU 350.23	To determine the number of items to be selected in a sample for a particular substantive test of details, the auditor should take into account tolerable misstatement for the population; the allowable risk of incorrect acceptance (based on the assessments of inherent risk, control risk, and the detection risk related to the substantive analytical procedures or other relevant substantive tests); and the characteristics of the population, including the expected size and frequency of misstatements.	
AU 350.23A	Table 1 of the Appendix describes the effects of the factors discussed in the preceding paragraph on sample sizes in a statistical or nonstatistical sampling approach. When circumstances are similar, the effect on sample size of	

When circumstances are similar, the effect on sample size of



	those factors should be similar regardless of whether a statistical or nonstatistical approach is used. Thus, when a nonstatistical sampling approach is applied properly, the resulting sample size ordinarily will be comparable to, or larger than, the sample size resulting from an efficient and effectively designed statistical sample.	
Sampling In Tests Of Controls		
Dual-Purpose Samples		
AU 350.44	In some circumstances, the auditor may design a sample that will be used for dual purposes: as a test of control and as a substantive test. In general, an auditor planning to use a dual-purpose sample would have made a preliminary assessment that there is an acceptably low risk that the rate of deviations from the prescribed control in the population exceeds the tolerable rate. For example, an auditor designing a test of a control over entries in the voucher register may design a related substantive test at a risk level that is based on an expectation of reliance on the control. The size of a sample designed for dual purposes should be the larger of the samples that would otherwise have been designed for the two separate purposes. In evaluating such tests, deviations from the control that was tested and monetary misstatements should be evaluated separately using the risk levels applicable for the respective purposes. Note: Paragraph 47 of Auditing Standard No. 13, The Auditor's Responses to the Risks of Material Misstatement, provides additional discussion of the auditor's responsibilities for performing dual-purpose tests.	Issuer D



APPENDIX C

REORGANIZED STANDARDS REFERENCED IN REPORT

On March 31, 2015, the PCAOB adopted the reorganization of its auditing standards using a topical structure and a single, integrated numbering system. See Reorganization of PCAOB Auditing Standards and Related Amendments to PCAOB Standards and Rules, PCAOB Release No. 2015-002 (Mar. 31, 2015). On September 17, 2015, the Securities and Exchange Commission ("SEC" or "Commission") approved the PCAOB's adoption of the reorganization. The reorganized standards will be effective as of December 31, 2016. The citations to PCAOB auditing standards included in this report use the numbering system and titles of standards that were in effect at the time of the primary inspection procedures. This table provides the section numbers of those standards included in Part I of this report as reorganized, as well as the titles of the standards both before and after the reorganization. The complete standards are available on the PCAOB's website at http://pcaobus.org/STANDARDS/Pages/default.aspx.

Auditing Standards – before the reorganization		Auditing Standards – as reorganized	
AS No. 3	Audit Documentation	AS 1215	Audit Documentation
AS No. 5	An Audit of Internal Control Over Financial Reporting That Is Integrated with An Audit of Financial Statements	AS 2201	An Audit of Internal Control Over Financial Reporting That Is Integrated with An Audit of Financial Statements
AS No. 13	The Auditor's Responses to the Risks of Material Misstatement	AS 2301	The Auditor's Responses to the Risks of Material Misstatement
AS No. 15	Audit Evidence	AS 1105	Audit Evidence
AU 230	Due Professional Care in the Performance of Work	AS 1015	Due Professional Care in the Performance of Work
AU 329	Substantive Analytical Procedures	AS 2305	Substantive Analytical Procedures
AU 342	Auditing Accounting Estimates	AS 2501	Auditing Accounting Estimates
AU 350	Audit Sampling	AS 2315	Audit Sampling